

# 6<sup>th</sup> ASEAN PORTS & SHIPPING

2 0 0 8

Windsor Plaza Hotel, Ho Chi Minh City, Vietnam  
Thursday 5 and Friday 6 June

## Supported By

BỘ GIAO THÔNG VẬN TẢI  
CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM  
MINISTRY OF TRANSPORT  
SOCIALIST REPUBLIC OF VIETNAM

## Event Sponsors



• Technical Site Visit • 80 International Exhibition Stands • 30 International Conference Speakers • 700 International Participants • Networking Welcome Reception • Ho Chi Minh City Tour

- The Analysis of Future Container Shipping Growth And Its Impacts on Regional Port Development
- The Importance of Building The Right Infrastructure to Vietnam's Economic Development
- Evaluating Demand-Driving Fundamentals And The Future of Container Shipping
- The Shippers' Voice on New Port Growth And Profitability in Vietnam as The Next Big Development in South East Asia

- Does Size Matter? Newer And Bigger Container Ships' Effects on New And Existing Ports
- Moving Forward – Sustainable Port And Terminal Operations Strategies
- Realigning Your Port Strategy – Analysing The Economic Impact of New Terminals on Existing Terminals
- Streamlining Terminal Operation Processes With Information Technology For Optimised Performance

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Ref No.:...45./BGTVT-HTQT

*Ha Noi, 8<sup>th</sup> February 2007.*

*Dear Industry Colleague,*

**6<sup>th</sup> ASEAN Ports and Shipping 2008 Viet Nam - Ho Chi Minh City**  
**Thursday 5 and Friday 6 June 2008**

We are delighted to advise that the 6<sup>th</sup> ASEAN Ports and Shipping 2008 Viet Nam will take place in Ho Chi Minh city on Thursday 5 and Friday 6 June 2008.

Viet Nam is today the fastest growing economy in the South East Asia.

This international transportation gathering will be one of the opportunities to promote Viet Nam, regional shipping and transport logistic to foreign investment and Ho Chi Minh city showcase as a cultural, tourism and conference destination.

As 2 days Conference is intended to feature world-class business leaders who will analyse latest global transportation and logistic issues attended by a gathering of senior executive delegates from over 25 countries consisting of the world's leading shipping lines, shippers, cargo owners, importers/exports, freight forwarders. logistics companies, ports, terminals operating companies, port equipment and services suppliers.

There will also be a concurrent Exhibition of up to 100 international companies and sponsors showcasing containerised transport related products and services.

We look forward to the prospect of welcoming you to our beautiful city of Ho Chi Minh and to what will be a most rewarding and enjoyable two days international Exhibition and Conference event in 2008.

Yours faithfully,

**HÒ NGHĨA DŨNG**  
**Minister**




## Wednesday 4 June 2008

### Technical Site Visit

- 9am Buses Depart From Windsor Plaza Hotel
- 10am Arrive Saigon Newport Followed by Presentation And Tour
- 10 45am Depart Saigon Newport For Vietnam International Container Terminal
- 12 15pm Arrive Vietnam International Container Terminal For Lunch Followed by Tour
- 1 30pm Depart Vietnam International Container Terminal For Windsor Plaza Hotel
- 2 30pm Arrive Windsor Plaza Hotel

## Thursday 5 June 2008

- 7 30am Conference Delegates Registration And Refreshments Served in The Exhibition Sponsored by 
- 9am Conference And Exhibition Opening Ceremony
- 9am Welcome Remarks, Rory J. Doyle, Managing Director, Transport Events Management Limited, Malaysia
- 9 05am Opening Remarks, Ho Kim Lan, Secretary General, Vietnam Seaports Association, Vietnam
- 9 15am Keynote Address, Ho Nghia Dung, Minister of Transport, Ministry of Transport, Vietnam (invited)
- 9 30am Exhibition Opening Ceremony And Tour of The Exhibition by The VIP Group


### Session 1 Overview of Global Economic Trends And Development in Containerised Trade Growth

- The Analysis of Future Container Shipping Growth And Its Impacts on Regional Port Development
- The Importance of Building The Right Infrastructure to Vietnam's Economic Development
- What Are The Current Trends in Regional Trading And Shipping Patterns?
- Can we Keep up? Strategies to Embrace Future Container Freight Demand
- Assessing Challenges Facing Vietnam's Progress of Containerisation Infrastructure Development

- 10 45am Chairman's Opening Remarks, Dr. Wassel Mashagbeh, Senior Economic Advisor, Office of Policy and Plans, MARAD, US Department of Transportation, USA
- 10 50am Matthew Flynn, Managing Director, Flynn Consulting, Hong Kong
- 11 10am Nazery Khalid, Research Fellow, Maritime Institute of Malaysia, Malaysia

### Session 2 Emerging Trends And Challenges in Container Ports And Shipping

- Evaluating Demand-Driving Fundamentals And The Future of Container Shipping
- The Shippers' Voice on New Port Growth And Profitability in Vietnam as The Next Big Thing in South East Asia
- Reviewing Container Shipping Growth Strategies With The Boom of Vietnamese Ports
- Does Size Matter? Newer And Bigger Container Ships' Effects on New And Existing Ports

- 11 30am Barry Akbar, Managing Director, APL Vietnam, Vietnam
- 11 50am Danny Hoffmann, President, Asia Pacific Region, Zim Integrated Shipping Services, Hong Kong
- 12 10pm Paul Hoogwaerts, General Director, Maersk Vietnam, Vietnam
- 12 30pm Questions And Answers And Chairman's Closing Remarks Followed by Conference Delegates Lunch
- 2pm Chairman's Opening Remarks, Khomotso C. Phihlela, Chief Executive, Transnet National Ports Authority, South Africa
- 2 05pm Khawar Ahmed, Vice President Operations, Emirates Shipping Line, Hong Kong
- 2 25pm Hans Meurs, Vice President-Asia, CMA CGM, Hong Kong
- 2 45pm Conference Delegates Refreshments Served in The Exhibition Sponsored by 
- 3 45pm George Deden, President, Weyenberg International Holdings, Hong Kong
- 4 05pm John Sim, Regional Sales Manager, Southeast Asia And Oceania, Wilhelmsen Ships Service, Singapore
- 4 25pm Colin P. Fordham, Managing Director, Thomas Miller (South East Asia) Pte. Ltd., Singapore
- 4 45pm Benjamin Wong, Head, Transportation, Invest Hong Kong, Hong Kong
- 5 05pm Evgeny Drovok, Director, ARL Consulting, The Netherlands
- 5 25pm Tony Kim, Sales Manager, Asia Region, Total Soft Bank, Korea
- 5 45pm-8pm Questions And Answers And Chairman's Closing Remarks Followed by Networking Welcome Reception at The Windsor Plaza Hotel For All Participants And Spouses





## Friday 6 June 2008

8am Conference Delegates Registration And Refreshments Served in The Exhibition

### Session 3 Moving Forward - Sustainable Port And Terminal Operations Strategies

- Realigning Your Port Strategy - Analysing The Economic Impact of New Terminals on Existing Terminals
- Battling Imbalance in Port Capacity Management to Avert Container Shipping Bottlenecks
- Reviewing Future Capacity And Evaluating Investment Requirements to Sustain Port Competitiveness
- Optimising Container Handling Towards Better Efficiency And Collaboration Between Terminal Operators And Shippers
- Strategies in Identifying And Mitigating Terminal Operators Risks And Liabilities With Increasing Volume of Containerisation

9am Chairman's Opening Remarks, Souyono Salamat, Chairman, ASEAN Ports Association, Brunei Darussalam

9 05am Martin Gaard Christiansen, Vice President Asia And Oceania Region, APM Terminals, Singapore

9 25am Tran Khanh Hoang, Director - Marketing And External Relations Department, Saigon Newport Company, Vietnam

9 45am Roy Cummins, Chief Executive Officer, Saigon Premier Container Terminal, Vietnam

10 05am Conference Delegates Refreshments Served in The Exhibition

11 05am Bob Watters, Vice President And Managing Director, Asia, SSA Marine, USA

11 25am Graham Wall, Commercial Director - Containers, PD Ports, United Kingdom

11 45am John M. Wheeler, Director of Trade Development, Georgia Ports Authority, USA

12 05pm Phillip Macridis, Regional Manager - South East Asia, Cavotec, Singapore

12 25pm Monica Bonvalet, Director - Commercial Promotion, Port of Marseille Authority, France

12 45pm Dr. Phillip Smith, Director Geotechnical Advisory Group, Royal Haskoning, United Kingdom

1 05pm Questions And Answers And Chairman's Closing Remarks Followed by Conference Delegates Lunch Sponsored by



### Session 3A Technology And Innovations For Tomorrow's Ports

- Streamlining Terminal Operation Processes With Information Technology For Optimised Performance
- Moving Forward to Greater Automation in Cargo Visibility And Tracking
- Running Efficient Terminal Operations And Improve Performance With Reliable Spreaders
- Enabling Smooth Exchange of Information Between Logistics Parties to Enhance Productivity in Real Time Information Sharing
- Improve Port Operations With Wireless Data Collection Solutions
- Evaluation of Port Call Strategies For Different Vessel Sizes

2pm Chairman's Opening Remarks, Mark Millar, Director of Strategic Business Development, UPS Supply Chain Solutions, Asia Pacific, Hong Kong

2 05pm Mark Welles, Vice President of Sales in Japan and Asia Pacific, Navis, Hong Kong

2 25pm Dominique Binckly, Senior Vice President, Psion Teklogix, Canada

2 45pm Conference Delegates Refreshments Served in The Exhibition

3 15pm Harry Nguyen, Managing Director, Realtime Business Solutions, Australia

3 35pm Anton Bernaerd, Business Development Manager, Camco Technologies, Belgium

3 55pm Frans Kok, Vice President - Global Accounts, LXE, Singapore

4 15pm Stan De Smet, General Manager, Phaeros Group, Belgium

Harry Ghoos, Transport Consultant - Logistics, Container Terminal Design And Management, Gansult Inc, Thailand

4 35pm Professor Dr. Carsten Boll, Director, Institute of Shipping Economics And Logistics, Germany

4 55pm Questions And Answers Followed by Chairman's Closing Remarks

## Saturday 7 June 2008

There Will be a Spectacular Half-Day City Tour For All Participants And Spouses. As Vietnam's Most Dynamic City, Ho Chi Minh City is Truly a Vital Economic Hub With Bustling Life. This Tour Promises to Offer Varied Sights, Sounds And Flavours of This Enchanted City. Discover Ben Thanh Market And The Famous XQ Embroidery Workshop Where You Can Find Exquisite Handicraft Souvenirs. Hop on a Pedicab Ride Roaming Around Lively Commercial Streets in Chinatown For an Unforgettable Experience. The Historical Sights Featured in This Tour Includes Visits to The Emperor Pagoda And The Reunification Palace. Lunch Provided. Buses Will Return Back to Windsor Plaza Hotel by Approximately 1 30pm. Casual Attire.

8am Buses Depart From Windsor Plaza Hotel

8 10am Visit Reunification Palace

9am Visit Emperor Pagoda

9 30am Arrive And Enjoy a Walk in The Busy Streets of China Town

10am Visit Cha Tam Church And Then Enjoy a Ride in a Pedicab Around China Town

11am Visit Hand Embroidery Workshop and Ben Thanh Market

12pm Lunch

1 30pm Arrive Windsor Plaza Hotel



## REGISTRATION INFORMATION

To Participate in The 6th ASEAN Ports and Shipping 2008 Vietnam Exhibition And Conference You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include: Technical Site Visit (Wednesday 4 June) • Conference And Exhibition Entrance • Conference Papers And Speaker Bios CD ROM • Conference Lunches And Refreshment Breaks • Networking Welcome Reception (Thursday 5 June) • Ho Chi Minh Day City Tour (Saturday 7 June). Conference Delegate Registration Fees are:

- GBP795 Early Bird Registration Before Monday 5 May
- GBP895 For All Conference Delegates After 5 May
- VND15,510,000 For Vietnam Nationals (ID Required)
- Special Offer: 3 Delegates For The Price of 2

## REGISTRATION

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) If You Wish to Register Multiple Conference Delegates. Please Copy This Form For Each Delegate And Fax to: + 60 3 8023 3963 or email to [max@transportevents.com](mailto:max@transportevents.com)

### Conference Registration

- I Wish to Attend The Technical Site Visit on Wednesday 4 June at 9am
  - \*I Wish to Attend The Networking Welcome Reception on Thursday 5 June at 5 45pm
  - \*I Wish to Attend The Ho Chi Minh City Tour on Saturday 7 June at 8am
- \* Spouses Welcome to Attend

### Exhibition Registration Only

- I Wish to Visit The Trade Exhibition Only - Free of Charge.

### Exhibition Opening Times are:

Thursday 5 June 2008 9am to 5pm  
Friday 6 June 2008 9am to 3 15pm

Name: \_\_\_\_\_ **09 / 04 / 2008**

Position: \_\_\_\_\_

Organisation: \_\_\_\_\_

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- I Wish to Buy a CD ROM of Conference Papers And Speaker Biographies at GBP195 Including DHL Delivery.

## METHOD OF PAYMENT

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## TERM AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing, Signing And Submitting This Registration Form
- Upon Receipt Of Your Registration Form, A Set Of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice. Full Payment Must be Received Within Seven Days of Date of Invoice
- If a Delegate is Unable to Attend, The Delegate Remains Fully Liable For 100% Delegate Registration Payment in Any Case. However, Substitutions Can be Made at Any Time
- This Event Programme Content Is Subject To Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

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The Official Hotel And Venue is Windsor Plaza Hotel, 18 An Duong Vuong Street, District 5, Ho Chi Minh City Vietnam. Please Contact Ms Natalie at Tel: +84 8 833 6688 or Fax: +84 8 833 7529 Email: [revm@windsorplazahotel.com](mailto:revm@windsorplazahotel.com) Website: [www.windsorplazahotel.com](http://www.windsorplazahotel.com)



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